

## Members collaborate on “Doing Business in USA” webinar

“ We appreciate the opportunity to share our knowledge about how foreign individuals and businesses can navigate U.S. income and sales tax challenges, tariffs, immigration issues, and estate tax considerations. ”

Robert Hoberman, Hoberman & Lesser, LLP



In one of our latest member collaborations, New York member firm Hoberman & Lesser, LLP, delivered a tailor-made webinar for clients and friends of Mexico-based firm MGI Bargalló, Cardoso y Asociados, S.C, discussing how to navigate doing business in the USA.

### Doing Business in the USA

Robert Hoberman, CPA, Managing Partner of **Hoberman & Lesser, LLP**, and Michael Einbinder, Esq., Founding Partner of **Einbinder & Dunn**, presented the webinar, “Doing Business in the U.S.” for clients and associates of Mexico-based firm **MGI Bargalló, Cardoso y Asociados, S.C.**

Speaking of the opportunity to help a fellow member firm, Robert said, “It was great to connect with MGI Bargalló, Cardoso y Asociados, S.C., MGI Worldwide’s member firm in Mexico, and present the webinar, “Doing Business in the U.S.” to their clients and friends.”

### Valuable insights into the US market

Robert and Michael delivered an insightful presentation on the main accounting, tax and legal guidance to help foreign individuals and companies navigate the challenges and avoid the risks associated with doing business in the USA.

Attendees of the webinar learned about:

- Income tax and sales tax in the United States
- Inheritance and gift tax considerations
- Fees
- Legal structures
- Obligations when doing business in the United States
- Types of business industry
- Establishing a business in the United States
- Employees and employment law
- Intellectual property
- Litigation and arbitration
- Franchising
- Insurance

The webinar concluded with an in-depth ‘Q&A’ segment covering immigration and visa requirements for doing business in the USA. Insights were given into the different types of visas available, including which were the best for different circumstances and which were the easiest to obtain. For those interested in immigrating, how to do so both with and without a job offer was discussed, along with useful information on rights and responsibilities around buying property and getting a green card.

### Member firms in partnership

**mgi bargalló cardoso y asociados**  
CONTADORES PÚBLICOS, CONSULTORES EN ADMINISTRACIÓN Y NEGOCIOS

Mexico City, Mexico  
[bargallocardosoyasociados.com](http://bargallocardosoyasociados.com)

**Hoberman & Lesser**  
CERTIFIED PUBLIC ACCOUNTANTS & ADVISORS

New York City, USA  
[hobermanlesser.com](http://hobermanlesser.com)

**EINBINDER  
& DUNN LLP**

New York City, USA  
[ed-lawfirm.com](http://ed-lawfirm.com)

## A satisfying and successful collaboration

The collaboration was beneficial to all parties. Robert and Michael were pleased to be able to share their knowledge for the benefit of another MGI Worldwide members. Rafael was delighted with the valuable content provided in the webinar and happy to be able to promote it to the firm's clients and friends, confirming that it was a "big success."

## Missed the webinar?

It's not too late! Links to the webinar, presentations, and brochure are available below:



### Webinar recording:

- [Doing Business in the US](#)

### Presentation slides:

- [Everything you need to know about doing business in the US](#)
- [Legal considerations for doing business in the US](#)

## Foreign companies doing business in the US

In addition to the recent webinar, Hoberman & Lesser has published a brochure detailing the intricacies of doing business in the USA. Covering the different forms of business organisations and the relevant taxations that apply to different types of business entity, the brochure is available to download and read.

### Brochure

- [Foreign Companies Doing Business in the United States Brochure](#)

“ This is a good example how collaborations among MGI Worldwide members helps to increase awareness of our brand and expand our reach. ”



**Rafael Castellanos Perez**  
MGI Bargalló, Cardoso y Asociados

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## Get in touch

If you have any questions about the accounting and tax aspects of doing business in the United States, please contact **Robert Hoberman** at [robert@hobermanlesser.com](mailto:robert@hobermanlesser.com).

If you have any questions about the legal structures of doing business in the U.S., please contact **Michael Einbinder** at [me@ed-lawfirm.com](mailto:me@ed-lawfirm.com)



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