

Our firms in Central America working collaboratively



The quick response of our partners, their professionalism and willingness to work together as a team were key elements in our ability to win this client as a group.

Milton Chambonett, Socio Director, CPA Tax Chambonett & Asociados



Latin America members share how having close and trusting relationships with each other has enabled them to secure new business. Working collaboratively has allowed them to work together to best serve their client.

MGI Worldwide member in Panama, CPA Tax Chambonett & Asociados, was approached by Global Brigades, a non-profit health and sustainable development organisation that works with volunteers partnering with communities to reduce inequalities. On this occasion, the client needed a financial audit service in Central America, involving 4 countries: Panama, Guatemala, Honduras and Nicaragua.

The CPA Tax Chambonett & Asociados team began the process of contacting colleagues in each country, first organising individual meetings with each of those involved and then overseeing the combined operation between the firms and until they had a consolidated group proposal. This was then presented and approved by the client, thus initiating the project that began in July 2022.

Audit firms involved



GUATEMALA



HONDURAS



NICARAGUA



PANAMA

Hear from the members involved:



One of the main advantages of being part of the network is the referrals that occur between firms in other Latin American countries.

In this case we had the opportunity to support CPA Tax Chambonett y Asociados in Panama, working together with several countries in Central America. It was a great learning process: the challenge of serving a client with operations in different countries, sharing processes, formats and information in a constant and organised way, in order to serve them in an integrated manner.

For us it has been a very rewarding experience and has allowed us to build good relationships with other member firms."



Harold Alcerro
CPA Auditoría y Consultoría Asociada
Honduras



For several years now, we have been experiencing how productive collaboration between MGI Worldwide member firms can be. One of the most recent cases was our first-time collaboration experience with CPA Tax Chambonett y Asociados in Panama. This case reconfirmed our technical and human resources capacity to serve a client from several countries in a coordinated manner.

Thanks to these collaboration projects in Latin America we continue to nurture new opportunities in an increasingly globalised market."

Edwin Castellanos
MGI Chile Monroy & Asociados
Guatemala



It was a unique experience, to see the human solidarity between Latin American countries."

Natalie Solorzano
FIACYCPA
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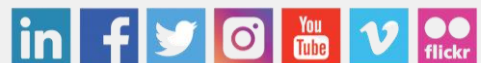
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