

Members form strategic alliance to benefit clients

“ As members of MGI Worldwide there is a natural fit between our firms. By **partnering** with other members, we can be **confident** that as our client base grows, we can continue to provide the level of specialism that our clients both need and expect from us.

Murray Patt, Founder, Alexander Knight & Co



As part of the MGI Worldwide global network, firms are able to tap into the specialisations of other member firms, to extend their services. This type of collaboration was recently put into practice by two UK member firms, **Alexander Knight & Co** in Manchester, and **Freestone Jacobs** in Portsmouth.

Adding value for clients

Passionate about supplying the best possible service to its clients, **Alexander Knight & Co** was looking to extend the firm's specialist tax advisory service. This led them to explore relationships with other firms within the MGI Worldwide network, which ultimately saw the formation of a strategic alliance with **Freestone Jacobs**.

Founded by Paul Taylor and Allison Walker, Freestone Jacobs is a leading specialist tax advisory firm with more than 35 years of experience as Chartered Accountants and Chartered Tax Advisors. Thanks to this new collaboration, Alexander Knight & Co will be able to tap into Paul and Allison's expertise to enhance strategic planning for its clients in multiple scenarios ranging from mergers and acquisitions to restructuring.

Ambitious plans for growth and development

Alexander Knight & Co is innovative and ambitious in its plans for growth and development in 2022, and is dedicated to hiring and working with the best professionals in the accountancy marketplace. The firm has now formed a solid business relationship with Freestone Jacobs and is looking forward to building further on the relationship so that the benefits of Paul and Allison's experience can be brought to Alexander Knight & Co's entrepreneurial clients.

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We are delighted to be working with Murray and look forward to providing a **bespoke solution** to his particular requirements.

We've formed a good working relationship based on having the same vision for providing the **accountancy expertise** required by the modern business owner.

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Paul Taylor, Partner
Freestone Jacobs



We want to hear from you

One of the many benefits of membership of MGI Worldwide is the opportunity to collaborate with firms around the world. This collaboration takes many forms, from the sharing of knowledge on technical issues, the referral of paid client projects, and the sharing of more personal, local, knowledge around anything from the best restaurants to the best golf courses.

MGI Worldwide would love to find out more about the collaborations our members have formed. Where, why and how have you collaborated with other members and what benefits have these relationships brought? We are implementing a new system to track these connections so that all members can benefit from the experiences of others.

Spread the word

Are you in contact with another member firm? If so, we'd like to hear about it. So, whenever you contact another MGI Worldwide member by email, whether it be directly or in response to a message they have sent you, or if you pass a member's contact details on to another member, a client, or a potential client, we would love it if you could copy **collaborations@mgiworld.com** into your message.

That's all you have to do! If your message isn't in English that's fine too as we can handle the translation from our side. If you are unsure about whether or not it is appropriate to include this new email address in your message please don't worry as we can decide whether it is relevant or not – we would rather get more messages than less.

Please be assured that MGI Worldwide will never reveal any client or personal identities, project fees or other sensitive information that your emails may contain.

Member firms in partnership Get in touch



Located in Manchester, UK, **Alexander Knight & Co** prides itself in being the trusted adviser to many of the region's top entrepreneurs, business owners and high-net worth individuals.

Murray Patt, Founder

E: murray@alexanderknightaccountants.co.uk
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Freestone Jacobs
Chartered Tax Advisers

Located in Portsmouth, UK, **Freestone Jacobs** is a new and innovative firm dedicated to providing the owner managed business and its shareholders with a comprehensive and holistic tax advisory service.

Paul Taylor, Partner

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About MGI Worldwide

MGI Worldwide is a leading top-20 international network and association of almost 9,000 audit, accounting, tax and consulting professionals in some 400 locations around the world.

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